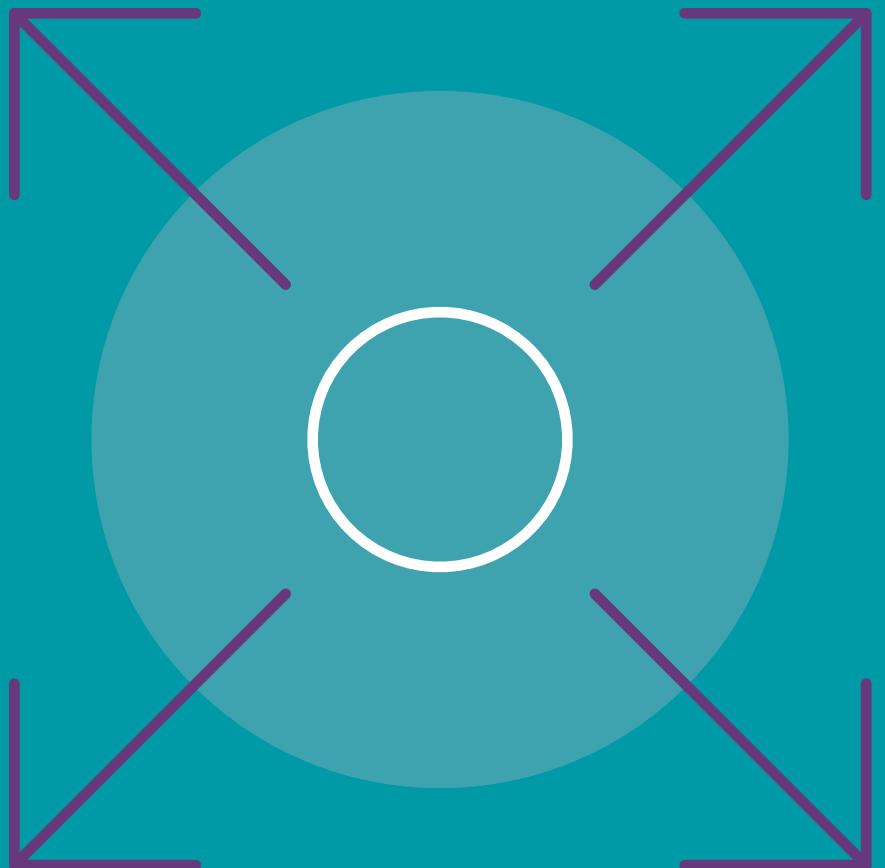


# SOLE CORPORATE TRUSTEESHIP

A dynamic, professional model  
for pension schemes.



# SOLE CORPORATE TRUSTEESHIP

A dynamic, professional model for pension schemes.

## WHAT IS A SOLE CORPORATE TRUSTEE?

Sole trusteeship is an increasingly attractive option for businesses of all sizes as they look to manage their pension arrangements more efficiently.

Our sole trusteeship model substitutes a trustee board comprising a range of individuals with an experienced team of pensions professionals, who are entirely dedicated to providing trustee services.

UK pensions legislation permits the appointment of a sole trustee if it is independent, and has no interest in the assets of the sponsor or scheme, and is not connected to the sponsor. Ross Trustees is independently-owned and has no financial ties to any employee benefit consultancy, law firm or other service provider, which means that we have no conflicts of interest and can deliver a genuinely independent service.

## WHY USE A SOLE CORPORATE TRUSTEE?

A sole trustee model achieves quicker, more effective decision-making. It can save costs and time and achieve the best outcomes for the company. The Ross Trustees team has the necessary skills and expertise that modern trusteeship requires. Our lead trustees are supported by a wider team and work in close partnership with the company and advisers.

Moving towards a sole trustee arrangement can be completed relatively quickly with some companies moving straight to this model and others adopting a staged process. Each company is different and we have experience of a wide range of approaches.

## WHY NOW?

The impact of COVID-19 has rendered trusteeship even more challenging. In particular, our sole trusteeship model:

- Offers experienced resource that achieves the best outcomes for all parties in the face of restricted funding
- Enables companies to meet any skill gaps they are facing
- Ensures agile decision-making that can take advantage of market opportunities.

## WHY ROSS TRUSTEES?

Ross Trustees is one of the leading providers of sole trustee services in the UK. This model is used by all types and sizes of company. There are **five main reasons** why clients choose to appoint Ross Trustees:

### PEOPLE

We have one of the largest, most dynamic teams in professional trustee services. A dedicated team of over 40 people with diverse backgrounds and different areas of expertise deliver high quality work with integrity, professionalism and efficiency.

### EXCELLENCE

Pensions is complex and ever-changing. We stay ahead through regular training and knowledge sharing to bring innovative solutions that meet clients' objectives.

### PARTNERSHIP

We work in the best interests of the scheme, its members and the sponsoring employer. We are commercial, collaborative and entirely focused on achieving the right results for all parties.

### INDEPENDENCE

With no affiliations to other pensions consultancies, we work effectively with firms and advisers from across the pensions world. We are well-positioned to recommend the best company for any job and deliver value. Clients also benefit from the constructive relationships we enjoy with key bodies like the Pensions Regulator and the Pension Protection Fund.

### VALUE

Our broad, multi-disciplined pension team ensures work is carried out by the right person at the right level. Our streamlined decision-making and processes deliver cost-savings.

## CONTACT US

For more details of how the team at Ross Trustees can help you and your business, please contact:



**SHEHZAD AHMAD**

Trustee Director

T +44 (0) 20 3709 9043

M +44 (0) 7901 003 916

E [sahmad@rosstrustees.com](mailto:sahmad@rosstrustees.com)

## ABOUT ROSS TRUSTEES

Ross Trustees is a market leading provider of professional pension scheme trustee and secretarial services. Our sole trustee portfolio includes schemes ranging in asset size from the low millions to billion-plus sized schemes.

Established in 2010, we are independently owned and have no ties to any other pensions advisers, all of which allows us to deliver a truly independent service to our clients.

The quality and diversity of our people is key to our ongoing success. Our dynamic team includes expertise from many different areas – lawyers, actuaries, investment specialists, pensions managers and consultants – which ensures we deliver innovative and cost-effective solutions.

We are appointed to over 120 schemes and we act as sole trustee for more than a third of them. This number is growing, with clients benefiting from extensive experience and a dedicated team of pensions professionals.

**ROSS**  
Trustees